



COMMON SENSE
ALIGNERS

IN OFFICE COURSE

AT DR JAVIER LOZANO'S CLINIC

This isn't just another course. It's the day you'll see, with your own eyes, what no lecturer has ever shown you in a classroom.



Over 300 aligner cases a year.

This is how we work. Come and see by yourself.

You won't just hear how things should be done: you'll see how they're done, in a clinic that treats more invisible orthodontics cases each year than most centres do in five... all this, two years after opening its doors.

Volume isn't just for show. It's what you'll benefit from.

We are the clinic with the highest volume of invisible orthodontics in Murcia.

That means 3 things that directly affect your in office course:

1. You'll see more cases in a single day than you would in six months at your own clinic. Initial consultations, check-ups, refinements, MARPE surgery, mini-screw placement, occlusal adjustments. All in a single day, with real patients.
2. Every clinical decision you see is backed by hundreds of previous cases. It's not just a lecturer's opinion on what works: it's the protocol that has allowed this clinic to maintain that volume without treatments dragging on.
3. We work with laboratory conditions and prices that can only be achieved through high volume. You'll understand how to build a profitable aligner clinic, not just how to treat a patient.

That's why we don't run this in a classroom. We run it in the clinic.



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***Just one avoided refinement a year makes the investment worthwhile.
Reducing misalignments in your current practice by 20% multiplies the return.***

You've attended thousands of courses.

You've learned sequences, protocols, tricks...

... yet the results aren't what you want.

There are things you have to see with your own eyes.

Visit Dr Javier Lozano's clinic for a full day of REAL work and you'll see how, whatever brand of aligners you use, you've been missing many clinical considerations that allow you to finish your cases with just 1-2 refinements without them dragging on.

Discover also how to double or triple your aligner treatments without offers or aggressive marketing: there's a reason we handle over 300 cases a year.

Practice management

- Strategy for first visit.
- Setting prices, quotes and payment terms.
- Scripts to optimise communication

Clinical protocols with real patients

- Use of bite ramps and sectionals with aligners.
- Occlusal adjustments to distalise and successfully complete cases
- Live mini-screw placement for vertical and sagittal issues
- MARPE surgery guaranteed during your in office course (we do them every day)
- Patient follow-up protocol: in-person and remote

What will you learn?

How to reduce unnecessary refinements

You'll understand the causes of misalignments in aligner treatments and develop the clinical judgement to decide when to make refinements, when to use auxiliary appliances and when to adjust wear times.

Reduce misalignments and complications during treatment.

It's not just biomechanics and planning: a defined working protocol, and the correct execution of IPR and selective adjustments, help ensure that what you plan on the screen is achieved in the mouth.

Total control of auxiliary techniques

We'll place a MARPE with you. We'll insert mini-screws. We'll integrate sectionals... and we'll explain why, when and how. You'll stop performing refinement after refinement with mechanics that are impossible for an aligner.

You won't forget anything you see here

On arrival at the clinic, we'll give you a comprehensive 300-page manual with all our clinical and working protocols: apply it in your daily routine with your team as soon as you get back home.



***Your refinements aren't the aligner brand's fault.
They're the result of clinical decisions you made before the first aligner,
and you probably don't know which ones.***

This is for you if: you already do aligners, refinements frustrate you, your first visit isn't converting like it should.

This isn't for you if: you're looking for a beginner's course or aren't willing to question your current protocol.



"Placing a MARPE was unthinkable for me, but two weeks after the in office course I dared to do the first one... of many."

Dr Fátima Pérez



"They've helped me bring out my entrepreneurial side and get more out of my profession."

Dr Carmen Serrano



"I finally understand what goes on behind the scenes at Javi's clinic and how he's achieved his clinical and business success."

Dr María Otero



"It was one of the most practical days of my professional life: a month after the in office course, I'd doubled my clinic's turnover."

Dr Conrado



Your day, hour by hour

9:30 to 19:00, with you inside the clinic.

No classroom, no slides, no disconnected theory.

The day is organised into blocks, not a rigid timetable: a clinic of this size doesn't run on a stopwatch, and that's precisely why you'll see what really happens. The order and duration of each part adjust to the patients scheduled that day and the questions you raise.

This is the structure you'll experience:

Early morning · 9:30 to 11:30 — Marketing, sales and the first visit

We start with what drives the clinic's patient volume: how patients arrive and how they become treatments. We work through the entire funnel: social media, active campaigns, first-visit strategy, pricing, quotes and communication scripts. Before we get into the mouth, we understand why this clinic handles 300 cases a year and yours doesn't.

The rest of the morning — Live clinic.

From here, we move into the real clinical day. You'll see initial consultations, check-ups on patients in treatment, occlusal adjustments, decisions on refinements, handling misalignments, use of auxiliaries, bite ramps and sectionals. MARPE surgery happens at some point during the day (we do it every day, guaranteed during your in office course), as does mini-screw placement for vertical and sagittal issues, if indicated that day. The order depends on the patient schedule: it may happen before or after lunch.

14:30 to 15:00 — Lunch with the Lozano doctors

This isn't a break: it's part of the programme. Thirty minutes to discuss cases, resolve your doubts in private and dig into topics that don't fit in the consultation: management, team, difficult decisions, communication with the patient.

Afternoon — Clinic, monitoring protocols and your cases

We continue with the scheduled patients and, at some point in the afternoon, we go over the follow-up protocols (in-person and remote): how we monitor patients between visits and how we prevent a small misalignment from becoming a major refinement. Before closing, we set aside a block for your cases: you bring them, we review them with you, we give you our take on the decisions you've made and we plan the next steps together.

19:00 — End

You leave with the 300-page manual, the decisions made on your cases and a working protocol ready to apply in your clinic.

What you're probably wondering

Can I record the day?

We don't record sessions because we protect the privacy of patients in consultation. You don't need it either: you'll take home a manual of over 300 pages with all the protocols in writing, and on the Pro plan you have two online follow-up sessions to resolve anything left open.

Do I take the protocols home in writing or just see them at the clinic?

You receive them in writing on the day you arrive. The 300-page manual contains all the clinical and working protocols we apply: first visit, pricing, adjustments, IPR, refinements, remote monitoring, patient communication. You don't have to memorise anything: you'll take the whole thing home.

Can I bring my own cases for us to review?

Yes, and we recommend it. There's a specific block at the end of the day dedicated to your cases. On the Pro plan you also have two follow-up sessions (at 30 and 60 days) to see how they're evolving once you apply them in your clinic.

What if there's no MARPE surgery scheduled the day I attend?

We do MARPE every day. It's one of the highest-volume procedures at the clinic, which is why we guarantee it during your in office course. If for some unforeseen reason it isn't possible to see it live, we'll offer a free rescheduling.

How many doctors attend each in office course?

Maximum of three. The personalisation is total: it's not a class, it's a working day with room for you, your questions and your cases.

What level do I need to be at?

This in office course is for dentists who already treat aligner cases and want to improve results, reduce refinements and grow their caseload. It's not a beginner's course. If you haven't done your first cases yet, there are other courses better suited to that stage.

Does it include food and accommodation?

Lunch with the Ortodoncia Lozano team is included (it's part of the programme, not a break). Accommodation and travel are not included: we'll send you hotel recommendations near the clinic once your registration is confirmed.

Which brand of aligners do I need to use for this to be useful?

Any brand. What we teach doesn't depend on the brand: clinical judgement, biomechanics, planning, execution of IPR and adjustments, handling of auxiliaries. It applies equally to Invisalign, Spark, Smilers or any system you're currently using.

REGISTRATION PAYMENT

Basic

One-day stay at
Javier Lozano's clinic

Live MARPE
placement

Live mini-screw
placement

Case reviews in
person (any brand
welcome!)

€1,000

Pro

**Everything in Basic,
plus...**

300-page manual
with all our clinical
and working
protocols

Two online follow-
up sessions, 30 and
60 days after the in
office course

You can bring a
colleague from your
clinic

€2,000

UPCOMING DATES

11 January

Sold out

25 January

3 February

Choose the date that best suits your schedule and confirm your registration. Places are limited to three doctors per in office course and usually sell out weeks in advance.

How to get there.

The clinic is in Murcia, 25 minutes from Murcia Regional International Airport and one hour from Alicante-Elche Airport. There are daily direct flights from most Spanish cities and frequent European connections.

Where to stay.

When you confirm your place, we'll send you a selection of hotels near the clinic, with options for different budgets. Most doctors arrive the afternoon before and return home that same evening or the following morning.

Book your place by phone: [+34 678 175 707](tel:+34678175707)



Dr Javier Lozano



Over 300 invisible orthodontics cases a year in his own clinic. He places mini-screws and performs MARPE surgery on a daily basis.

He treats complex cases with aligners that most clinics refer elsewhere: distalisations, vertical issues, severe sagittal problems, adult patients with periodontal compromises.

He has developed his own planning and biomechanics system with aligners that reduces refinements to one or two per case, and a clinical management protocol that has allowed his clinic to multiply treatment volume without aggressive marketing.

He shares this knowledge as a regular international speaker on invisible orthodontics, co-author of the book *Aligner Techniques in Orthodontics* and author of the manuals *The Transparent Experience* and *100 Invisalign Cases a Year*.

Honorary member of the French and Turkish Aligner Societies, member of ANEO, Grupo Ortodoncis and SEDO.

Doctor of Dentistry from the University of Murcia. Postgraduate degree in Orthodontics and Dentomaxillary Orthopaedics (CEU).



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